

A student's grade will be determined by means of three multiple choice tests, one at the end of each unit. There will be no comprehensive final examination, but each test will cover the units already dealt with, so that the final test will cover the entire semester's work.

There are no so-called "re-writes", but a student with 'I' standing may write a maximum of two more multiple choice tests which, when averaged with the semester's other tests, will determine the final grade.

COURSE CONTENT:

- 1) Introduction -- "What is the study of economics?"  
The Production Possibilities curve and the Diminishing Returns Curve with practical applications such as referral to the neo-Malthusian crisis. Factors of Production and the costs thereof.
- 2) Supply and demand -- state interference with the workings thereof. Elasticities and cross-elasticities. Imperfect competition. The formation of capital in democratic and totalitarian countries. Natural resources and the prices thereof.
- 3) The Economic Role of Government. Intervention and regulations, the classical Keynesian approach. Transfer payments, taxation, Savings and Investment. The philosophy of Taxation. The efficiency and waste in Government activities as compared with the Private sector.
- 4) National Accounts; the philosophy relating to these accounts and the variations from state to state. The methods of calculating the Accounts; GNP and NNP. Inflation and deflation; indexing.
- 5) Savings; the MPC and MPS. The Multiplier; velocity. The theories of negative taxation; welfare payments.
- 6) Imports and Exports and how they relate to the National accounts and employment. Is it a good idea to 'buy Canadian'? Fiscal Policy; Monetary policy. Distribution of Wealth.
- 7) Money and Banking. Deposit Creation by the Chartered Banks. The Bank of Canada and monetary manipulations. Liquidity Preference. Marginal Utility of Money.
- 8) International Economics. Interferences with free trade. Balances of International Accounts. Ricardo's Theory of Comparative Advantage.



COURSE OUTLINE: ECN 104 -- MACRO-ECONOMICS

INSTRUCTOR: Ralph Niessen

DATE: October 1978

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COURSE DESCRIPTION:

This course is offered to business students in their first year and has as its main goal to achieve that the students will not only be able to recognize and able to discuss various economic situations as they occur, but especially to appreciate that the business community does not exist in a vacuum, nor yet, is the be all and the end all of mankind's economic endeavours, but rather that the economic climate in a country and on the international scene vitally affects the day to day decisions inside the firm.

OBJECTIVES:

- 1) To introduce the students to the essentials of macro-economic theory with emphasis of the Keynesian solution to various problems.
- 2) To acquaint the students with the apparent failure of the Keynesian economics. The search for new solutions to stagflation.
- 3) To help students understand that no country is economically isolated from other parts of the world.
- 4) To help students develop a better ability to observe economic phenomena and come to his own conclusions.
- 5) To help students to dare to question 'traditional wisdom'.
- 6) To help students understand the economic news media, especially.

METHODOLOGY:

Lectures, seminars, current events, bear-pit sessions.

GRADING:

- A - 80% - 100%
- B - 68% - 79%
- C - 50% - 67%
- I - 40% - 49%
- R - Less than 40%